

# UAB Collat School of Business - Open Rank - Marketing, Industrial Distribution and Economics

## Posting Details

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### Position Information

<b>School/College</b>	Collat School of Business
<b>Title</b>	UAB Collat School of Business - Open Rank - Marketing, Industrial Distribution and Economics
<b>Employment Status</b>	Full-Time
<b>Rank</b>	Open Rank
<b>Tenure Status</b>	Tenure Track
<b>Payroll Status</b>	Faculty 9

### Job Description

The Department of Marketing, Industrial Distribution and Economics (MIDE) at the University of Alabama – Birmingham seeks applicants for a full-time tenure-track assistant, associate, or full professor of marketing to begin in the fall of 2018. Applicants should have an interest in working in the Center for Sales Leadership in the Collat School of Business. The MIDE department is home to 10 tenure track marketing faculty who maintain active research portfolios and a collegial work environment.

The Collat School of Business, located in the heart of Alabama's business center, will move into a new, state of the art building in the summer of 2018. The new building has been carefully planned to provide a platform for innovation, faculty and student collaboration, and classrooms designed for innovative content delivery. The new building will include a state of the art Sales classroom and role play rooms. The Collat School of Business offers an engaging learning environment with classrooms that extend well beyond the walls of the UAB campus. Our unique location allows our faculty to integrate the practical experiences of the State's leading companies – from Fortune 500 corporations to entrepreneurial startups – into the programs we offer. Our students gain valuable, real-world experience through a wide variety of internships and other opportunities in the business community.

Applicants for this position should: (1) hold an appropriate doctorate degree in marketing or be ABD; (2) have a commitment to high quality research and teaching excellence; and (3) have an active research portfolio in areas such as sales, sales management, marketing channels, industrial distribution, or marketing strategy; (4) ideally applicants will also have work experience in these areas. The position will remain open until filled, interviews will begin in late September or early October.

For additional information about the position and/or department, contact Dr. Doug Ayers, [dayers@uab.edu](mailto:dayers@uab.edu).

### Required Qualifications

(1) hold an appropriate doctorate degree in marketing or be ABD; (2) have a commitment to high quality research and teaching excellence; and (3) have an active research portfolio in areas such as sales, sales management, marketing channels, industrial distribution, or marketing strategy; (4) ideally applicants will also have work experience in these areas.

### Preferred Qualifications

### Posting Detail Information

<b>Posting Number</b>	F525P
<b>Open Date</b>	09/01/2017
<b>Close Date</b>	

**Open Until Filled** Yes

**Special Instructions to Applicants**

**EEO Statement**

UAB is an Equal Opportunity/Affirmative Action Employer committed to fostering a diverse, equitable and family-friendly environment in which all faculty and staff can excel and achieve work/life balance irrespective of, race, national origin, age, genetic or family medical history, gender, faith, gender identity and expression as well as sexual orientation. UAB also encourages applications from individuals with disabilities and veterans.

**Pre-employment Background Check**

A pre-employment background check investigation is performed on candidates selected for employment.

**Drug/Nicotine Screen (if applicable)**

**About University of Alabama at Birmingham**

To learn more about the University of Alabama at Birmingham click [here](#).

## Supplemental Questions

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Required fields are indicated with an asterisk (\*).

1. \* How did you hear about this faculty employment opportunity? If "Other" please explain below.

- Chronicle of Higher Education
- Diverse Issues in Higher Education
- New Scientist
- Science Magazine [www.postandgo.org](http://www.postandgo.org)
- HigherEdJobs.com
- UAB Web site
- Academic Keys
- Naturejobs
- New England Journal of Medicine
- INSIDEHIGHERED.COM
- ResearchGate.net
- Insight Into Diversity
- Journal of Blacks in Higher Education
- Personal Referral
- Other (please explain below)
- Social Media (Facebook, Twitter, LinkedIn, etc...)
- Association for Information Systems
- Decision Sciences Institute

2. If you answered "Other" above, please explain:

(Open Ended Question)

## Documents Needed To Apply

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**Required Documents**

1. Statement of Teaching Philosophy
2. Cover Letter
3. Research Statement
4. Letter of Recommendation
5. Curriculum Vitae

**Optional Documents**