

Department of Marketing

The Department of Marketing invites applications for the Department Head position and for a junior tenure-track position.

Position and Qualifications. Mays Business School is seeking to employ a Department Head for the Department of Marketing, beginning preferably in June 2018, but the starting date is negotiable. The Department Head works with and reports to the Executive Associate Dean of Mays Business School and is responsible for academic and administrative leadership of the department while fulfilling teaching and research duties as needed. The desired qualifications for appointment to the position of department head include:

1. Ph.D. in marketing or a closely related area.
2. Qualifications for the rank of professor. Candidates with an exceptional scholarly record will be considered for an endowed position.
3. Significant record of teaching and research in marketing
4. Ability to provide academic and administrative leadership to the department
5. Ability to work effectively with the multiple stakeholders of the department, college, and Texas A&M University

Applications: Applicants should provide a cover letter and vita that includes: (1) educational background, (2) work experience, (3) research and publications, (4) teaching and indicators of teaching effectiveness, (5) service, and (6) other information deemed relevant by the applicant. References will be obtained prior to extending an offer, contingent upon the applicant's approval. Applications and nominations for the position should be sent to Rajan Varadarajan, Search Committee Chair, either by e-mail (Varadarajan@tamu.edu) or regular mail to:

Rajan Varadarajan, Department of Marketing, Mays Business School, Texas A&M University, 4112 TAMU, College Station, Texas 77843-4112

For additional information about the position, interested applicants are encouraged to contact Rajan either by email or phone (979-845-5809).

The position for a junior tenure-track position is at the rank of assistant professor or associate professor, starting in Fall 2018. Applications will be considered from all areas of specialization in marketing, but candidates must possess an earned Ph.D. and have demonstrated potential for excellence in scholarly research, given the strong research values among this group of active faculty, along with the ability to make meaningful teaching contributions.

The Summer AMA conference in San Francisco offers the opportunity for initial interviews and/or exploratory conversations.

Mays Business School and our department offer an excellent research environment, with a collegial culture, active senior faculty, productive junior faculty colleagues, access to key databases, a state-of-the-art behavioral research lab, a low teaching load (three courses per year, which continues after tenure for highly productive faculty), and relationships with world-class research faculty in related disciplines (e.g., management, finance, psychology). Housed within the Department of Marketing is the internationally recognized Center for Retailing Studies that serves as a bridge between the academic and retailing communities; exciting opportunities exist for research with CRS member companies. The department also is a major player in sales education and research through the Professional Selling Initiative, with its nine partner companies.

For more information about Texas A&M University, the Mays Business School, and our department, visit our website: <http://www.mays.tamu.edu>.

For more information or to submit a nomination or application, please contact Associate Department Head Dr. Janet Parish at jparish@mays.tamu.edu (979-845-1067). Texas A&M University is an Equal Opportunity/Affirmative Action/Veterans/Disability Employer committed to diversity.