

## Visiting Instructor, Marketing

<b>Institution:</b>	Saint Joseph's University
<b>Location:</b>	Philadelphia, PA
<b>Category:</b>	Faculty - Business - Marketing and Sales
<b>Posted:</b>	01/03/2019
<b>Type:</b>	Full-Time

### Welcome and Introduction

Saint Joseph's University is a private, Catholic, Jesuit institution and we expect members of our community to be knowledgeable about - and to make a positive contribution to - our mission. Saint Joseph's University is an equal opportunity employer that seeks to recruit, develop and retain a talented and diverse workforce. The University is committed to the diversity of its faculty and staff so that our students, our disciplines and our community as a whole can benefit from the multiple perspectives it offers. The University seeks qualified candidates who share our commitment to equity, diversity and inclusion. EOE



### Job Type:

No Response

### Position Summary or Faculty Qualifications

The Haub School of Business at Saint Joseph's University invites applications to fill a one-year visiting faculty position in Sales and Marketing beginning Fall 2019. The position is subject to the availability of funding. Reappointment is also subject to availability of funding.

Teaching responsibilities will be four courses per semester at the undergraduate and graduate levels. We are seeking candidates with interests and expertise in teaching Principles of Selling, Sales Management, B2B/Channels, Services Marketing, and Negotiation at the Undergraduate and Graduate levels, as well as Sales Certificate Development.

### Duties and Responsibilities:

- Teaching four courses per semester

- Preparation of materials
- Providing support and guidance to students
- Advising students
- Report grades

**Secondary Responsibilities:**

Assist with the potential development of a center for Sales Excellence.

**Minimum Requirements:**

A Master's degree in Marketing or a related field. Sales experience.

**Preferred Qualifications:**

Proven track record in teaching Undergraduate and Graduate students.

**Physical Requirements and/or Unusual Work Hours:**

May require standing for long periods of time, talking for long periods of time and carrying course materials. Will be required to teach daytime and evening classes.

**Union:**

None

**Department:**

222022 - Marketing

**Open Until Filled**

Yes

**Open to:**

Internal and External Applicants

**APPLICATION INFORMATION**

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**Contact:** Saint Joseph's University

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**Online App. Form:** <https://jobs.sju.edu/postings/16119>

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Saint Joseph's acknowledges the dignity of the individual and commits itself to promoting awareness of and sensitivity to human differences. We recognize that the contributions made by diverse groups serve to benefit the personal, academic, and professional growth of all members of the community.

Apply through Institution's Website