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Assistant/Associate/Full Professor of Marketing (Sales), tenure-track

[Ohio University](#) in Ohio

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Date Posted	February 12, 2018
Type	Tenured, tenure track
Salary	Not specified

Employment Type Full-time

The Ohio University Department of Marketing in the College of Business invites applications for one or more full-time faculty positions. Start date for the position begins August 16, 2018. The position is based on Ohio University's main campus in beautiful Athens, Ohio.

The Department is seeking student-centered, innovative faculty with experience and interest in professional selling. Candidates should have interest in teaching professional selling at the undergraduate level as well as an interest in developing corporate partnerships and working closely mentoring the sales students through the Schey Sales Centre.

Faculty will be expected to primarily teach in-person on Ohio University's main

campus in Athens, OH. Assistant/Associate/Full Professors of Marketing typically have a teaching load of 5 courses per year.

To apply, and for more information, go to:

<https://www.ohiouniversityjobs.com/postings/25485>. Please refer to Special Instructions to Applicants within the posting for important information on the position.

For full consideration, please apply by March 11, 2018.

About OHIO College of Business

The Marketing Department is the home of the nationally ranked Schey Sales Centre and the recently launched Consumer Research Center. Undergraduate programs include a marketing major, marketing minor, and certificate in sales. The Marketing Department offers a variety of teaching opportunities at the undergraduate and graduate level.

The College of Business and the Marketing Department at Ohio University takes pride in the ongoing success of our problem-based curriculum, our innovative, student-centered faculty, and our outstanding relationships with employers and alumni. The undergraduate business curriculum emphasizes applied learning and student engagement. We place a strong emphasis on high quality and innovative teaching. We offer a highly collegial atmosphere and strong support services for both students and faculty.

Ohio University has a vibrant residential campus that attracts top-quality students. Athens, Ohio, is a quintessential college town. We are located in picturesque Athens, OH, which provides a classic residential learning environment for over 20,000 students on the main campus and is a family-friendly and culturally rich community located amidst scenic state and national parks just 75 minutes southeast of Columbus, Ohio.

Minimum Qualifications

Applicants should have a Ph.D. in Marketing or related field (e.g., Communications or Psychology) from an accredited program by the start date. Candidates who are ABD by start date will also be considered but must have Ph.D. in hand within one year of the start date.

Preference will be given to candidates with professional experience and/or teaching experience in professional selling and sales management. Preferred candidates will also have experience and interest in sales technologies and sales management.

Compensation and Benefits

Commensurate with experience and based on AACSB guidelines for a public accredited institution. Employees also enjoy a generous benefits package which includes health benefits and education benefits for employees and eligible dependents.

Diversity & Inclusion

Ohio University is committed to creating a respectful and inclusive educational and workplace environment. Ohio University is an equal access/equal opportunity and affirmative action employer with a strong commitment to building and maintaining a diverse workforce. Women, persons of color, persons with disabilities, and veterans are encouraged to apply.



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Ohio University ADMISSIONS

- **Visiting Assistant Professor of Finance (one-year appointment)**

Ohio University

- **Assistant/Associate/Full Professor of Marketing, tenure-track**

Ohio University

- **Lecturer of Marketing, non-tenure track**

Ohio University

How To Apply

You can apply for this position online at <https://www.ohiouniversityjobs.com/postings/25485>