



## HUMAN ECOLOGY LAB

psychology + marketing + management

### **Post-Doctoral Fellowship, Human Ecology Lab, Kellogg School of Management**

The Kellogg School of Management at Northwestern University seeks a post-doctoral researcher interested in developing, extending, and testing psychological theory in real world settings. The general focus and methods of the position are open; we value applicants interested in archival data, field experiments, or intervention studies. The goal of the position is to make psychological research more impactful in the domains of marketing, management, human behavior, and their intersection. As such, a key emphasis of the research program will be immersive field studies, large-scale interventions, and use of archival data. The ideal candidate must have completed a doctorate in social psychology, marketing, management, behavioral sciences, or a related field of inquiry by September 25<sup>th</sup>, 2018.

Derek Rucker and Loran Nordgren will jointly manage the position and collaborate with the post-doctoral researcher. In addition to working with the supervising faculty, the candidate will be encouraged to develop and pursue his or her research as well. The position will come with a generous stipend as well as funds for carrying out research. In addition, the stipend carries no teaching responsibilities. The term of this position will be a two-year commitment with the possibility of a third year.

To apply, the candidate should please e-mail curriculum vitae, three letters of recommendation, and a statement of interest to Faye Palmer (faye-palmer@kellogg.northwestern.edu). The statement of interest should indicate why conducting field research, interventions, or archival data research is particularly exciting to the candidate. Salary and research budget are competitive and full medical insurance is included. Review of applications will begin on February 1st, 2018. Northwestern University is an Equal Opportunity, Affirmative Action Employer of all protected classes including veterans and individuals with disabilities.