

**From:** Kellogg Marketing Faculty Recruitment <[recruit-mktg@KELLOGG.NORTHWESTERN.EDU](mailto:recruit-mktg@KELLOGG.NORTHWESTERN.EDU)>  
**Subject:** Kellogg School of Management, Northwestern University, Full-Time Tenure Track Positions  
**Date:** June 14, 2016 at 2:51:46 PM EDT

Message from ACR-L listserv

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**KELLOGG SCHOOL OF MANAGEMENT, NORTHWESTERN UNIVERSITY HAS ONE OR MORE FULL-TIME TENURE TRACK POSITIONS OPEN** in the Marketing Department at the rank of Assistant Professor or above for academic year 2017-2018. The position requires being responsible for conducting advanced research in chosen areas of expertise and interest; supervising doctoral candidates; teaching basic and advanced courses in marketing at the Master's Degree level; contributing to the research and teaching of other faculty members. Candidates must have a Ph.D. or D.B.A. in marketing or related fields (e.g., economics, management, psychology, sociology, statistics, cognitive sciences, etc.) in hand or expected by employment start date. Selection criteria include potential for (or record of) superior research, adaptability and creative interests in application to marketing problems, excellent teaching ability, and strong recommendations. Applications should include a complete curriculum vita, copies of research papers and three letters of recommendation. Applicants in the process of completing a doctoral degree should include an approved dissertation proposal or a research paper that represents progress in the dissertation. In order to ensure interview consideration at the Summer Marketing Educators' Conference in Atlanta, GA, applications must be received by June 24, 2016.

Please apply at <http://www.kellogg.northwestern.edu/marketing/recruit/index.htm>, where all required and relevant materials can be uploaded. Please direct questions to the Recruitment Coordinator, at [recruit-mktg@kellogg.northwestern.edu](mailto:recruit-mktg@kellogg.northwestern.edu). Northwestern University is an Equal Opportunity, Affirmative Action Employer of all protected classes including veterans and individuals with disabilities. Women and minority candidates are encouraged to apply. Hiring is contingent upon eligibility to work in the United States.