

MARKETING TENURE TRACK FACULTY (CATEGORY I)

[Metropolitan State University of Denver](#) in Colorado

- [Save](#)
- [Print](#)

Deadline	Open until filled
Date Posted	October 9, 2018
Type	Tenured, tenure track
Salary	Commensurate with experience
Employment Type	Full-time

ABOUT MSU DENVER:

MSU Denver is a leader in educating Coloradans in university programs particularly relevant to the state's economy and the demands of today's employers. With the highest number of ethnically diverse students among the state's four-year colleges, MSU Denver offers undergraduate majors plus master's degrees in accounting, teaching and social work. More than 20,000 students are currently enrolled at MSU Denver, and 75 percent of the University's nearly 77,000 graduates have remained in Colorado as valuable members of the state's workforce. Located in downtown Denver, MSU Denver shares the 175-acre Auraria Campus with two other post-secondary institutions.

Metropolitan State University of Denver's vision is to become the preeminent public urban university in the nation.

ROADRUNNER BENEFITS:

Along with ongoing training and development opportunities, MSU Denver and the Learning and Development team are proud to offer the Professional Development Fund for full-time staff and the Employee Undergraduate Tuition Scholarship for benefits-eligible faculty and staff.

Tuition Benefit:

Effective Fall 2018, MSU Denver will pay full tuition costs (Undergraduate) for benefit eligible employees, their spouses, and eligible dependents. Benefit eligible employees will receive up to 9 credit hours per academic semester of fully paid tuition. Spouses and eligible dependents are allowed up to 12 credit hours per academic semester of fully paid tuition. Student and book fees are not paid for.

Benefits are effective the date of hire.

More Benefits

- 192 hours of annual and sick leave
- 6 weeks of paid parental leave
- 6 weeks of paid sick leave
- Medical and Dental Insurance
- Vision Insurance
- Basic Term Life Insurance
- Voluntary Term Life Insurance
- Long-Term Disability Insurance
- Travel Accident Insurance
- Flexible Medical and Dependent Care Benefit Plans

POSITION SUMMARY:

The College of Business at Metropolitan State University of Denver invites applicants for a full-time tenure track position in our Center for Professional Selling within the Department of Marketing. The University is particularly interested in applicants who have experience working with students from diverse backgrounds and a demonstrated commitment to improving access to higher education for under-represented groups.

The College of Business is AACSB accredited.

RESPONSIBILITIES:

As a teaching institution with small class sizes, Metropolitan State University of Denver emphasizes innovative, contemporary instruction and a nurturing and transforming educational experience. We are seeking candidates who illustrate (1) dedication to excellence in undergraduate teaching and advising, (2) the ability to produce quality research in the sales field, (3) the ability to work closely with other Center for Professional Selling faculty to plan and participate in Center activities and events, and (4) a willingness to engage in service at the Department, College, University, and community levels.

The successful candidate will illustrate the ability to teach a range of sales classes including: Introduction to Sales, Personal Selling, Sales Management, Sales and Marketing Metrics; as well as basic marketing classes such as Principles of Marketing and Business Communication. The teaching load is typically 12 credit hours (4 courses) per semester, though this may be reduced by one class per year to support Center-related activities.

Metropolitan State University of Denver is an equal opportunity employer.

REQUIRED QUALIFICATIONS:

Meet the College of Business Faculty Qualification Policy criteria to be classified as a Scholarly Academic (SA) or Practice Academic (PA). For complete details see:

<https://www.msudenver.edu/media/content/digitalmeasures/documents/CBUS%20Policy%20on%20Faculty%20Qualifications%202-16-17%20Final.pdf>

PREFERRED QUALIFICATION:

- D. from an accredited institution in sales or marketing
- A record of research and teaching relating to sales
- Industry experience in sales
- Demonstrated experience in the recruitment and/or retention of underserved students, including students of color.

RANK & SALARY:

The final salary will commensurate with experience and education.

APPOINTMENT: FALL 2019

APPLICATION LINK: <http://www.msudenverjobs.com/postings/11504>

DEADLINE: Open Until Filled. Complete applications received by October 29, 2018 will receive full consideration. Position is open until filled.

IMPORTANT: In order to be considered as an applicant you must apply via the online application system,
<http://www.msudenverjobs.com/postings/11504>.

MSU DENVER TUITION BENEFIT:

<https://msudenver.edu/hr/learning-development/ldbenefits/>



People at Metropolitan State University of Denver

[Log In](#) or [Sign Up](#) to see ChronicleVitae members at this institution.

Jobs at Metropolitan State University of Denver

• **[Executive Assistant to the President](#)**

[Metropolitan State University of Denver](#)

• **[THEATRE TENURE-TRACK FACULTY](#)**

[Metropolitan State University of Denver](#)

• **[SPORT MANAGEMENT TENURE TRACK FACULTY, CATEGORY I](#)**

[Metropolitan State University of Denver](#)

• **[DIRECTOR, OFFICE OF SPONSORED RESEARCH AND PROGRAMS](#)**

[Metropolitan State University of Denver](#)

• **[COMPUTER INFORMATION SYSTEMS AND BUSINESS ANALYTICS TENURE TRACK FACULTY](#)**

[Metropolitan State University of Denver](#)

MARKETING TENURE TRACK FACULTY (CATEGORY I)

[Metropolitan State University of Denver](#) in Colorado

How To Apply

You can apply for this position online at <http://www.msudenverjobs.com/postings/11504>