

# [Jdm-society] Post-Doctoral Research Position at Center for Decision Sciences

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Wed Dec 13 14:31:31 EST 2017

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\*Post-Doctoral Researcher, Center for Decision Sciences, Columbia\*  
\*University\*

The Center for Decision Sciences (CDS), is seeking an outstanding researcher for a Post-Doctoral Researcher position starting in the Summer 2018, or later. CDS is an interdisciplinary center that facilitates research and understanding on consumer behavior, the implications of decision making on public policy, and the decision neuroscience foundation of judgment and decision making. This appointment will be in Columbia's Graduate School of Business.

The post-doctoral researcher will report to the center's Director Eric J. Johnson, and will collaborate with other center researchers, post-docs, and graduate students across disciplines. The post-doc will be assist in planning and carrying out web-based surveys, lab research, and field studies, and analyzing general patterns of responses as well as individual and cultural differences. S/He we will be expected to employ a combination of approaches, from the identification and analysis of existing real-world data sets arising as the result of natural experiments, to the design and analysis of field or lab intervention studies that collect process and outcome measures related to decision making in various domains. We are particularly interested in candidates with computational modeling and strong statistical skills.

Other duties include contribution to other ongoing center projects, preparation of and participation in CDS workshops, and drafting reports and papers for publication.

\*Required qualifications\*:

- \* Ph.D. in psychology (cognitive, social, or other relevant subdisciplines), consumer behavior, behavioral economics, decision sciences, or another relevant discipline.
- \* Familiarity with normative and descriptive theories of decision making.
- \* Skilled in the use of laboratory-based experiments.
- \* Data analysis and modeling skills using statistical software packages (preferably R) and econometrics.
- \* Proficiency in web-based computer programming (online experimentation and surveys).

\*Desired qualifications\*:

- \* Publications
- \* Experience working as a member of interdisciplinary teams.
- \* Some familiarity with econometrics and modeling.
- \* Proficiency in use of process tracing software (e.g., MouseLab/Web and/or eye-movement packages).

\*Duration\*: This is a one-year position with possibility of renewal for a second year conditional on performance.

Please submit applications electronically to Shannon Duncan at: <[shannon\\_at\\_decisionsciences.columbia.edu](mailto:shannon_at_decisionsciences.columbia.edu)>

\*Application Materials\*:

- Cover letter
- CV
- 2 publications or writing samples
- 2 recommendation letters (to be submitted directly by references)

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Shannon Duncan  
Associate Director  
Center for Decision Sciences  
Columbia University  
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